

# Hualapai Tribal Council and Hualapai Tribal Utility Authority Board

## Joint Meeting

July 26, 2018

### 1. Hualapai Tribal Utility Budget/Financial Forecast Scenarios

Revenue/Expenses/Staffing

- Acquisition of MEC facilities — Peach Springs
- Grand Canyon West Load
- Breakeven Load --- Casino, New Housing, Other Developments
- Addition of Pumping Load – Profitability
- Leveraging utility expertise for GCW transmission line and then for pumping load

### 2. GCW Transmission Line Update

- Transmission ownership triggers operational responsibility
  - Contract
  - HTUA Employees
- Expected Net cost \$12 Million to \$15 Million---( 2 million dollar RUS grant)
  - Cash
  - Loan ---Who will secure note?
  - Other
- Routing Update
- Environmental/Cultural work to date
- Planning for Pumping Load
- Leveraging utility expertise for GCW transmission and building in-house expertise to manage water pumping project

### 3. HTUA Governance Structure

- Ability to waive sovereign immunity with Tribal Council approval
- Ability to make quick financial decisions \$1k-\$25k with Board approval
- Ability to manage independent accounting
  - Receive cash payment
  - Incur debt?
- Long-range financial commitments
  - Purchase power agreements
  - Rolling stock ---\$25-\$300k

- Capital improvements \$5k to multi-million dollar projects
- Non-Hualapai Management managing Hualapai employees
  - Typically high paying salaries, line workers \$100k plus
  - Unique work hours & policies
    - Call out
    - Standby
- Most successful Tribal Utilities have similar governance structures that allow for above